

AMM

AWARDS : 2023

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EDITOR'S WELCOME

For the second year we've brought the AM Awards to the UK's capital. We're showing London just how skilled the country's motor retailers are. After all, the pressure is building. Our Government has reiterated its demand for new car distributors and dealers to focus on zero emissions vehicles from 2030. Some consumers will need convincing, so the role of the dealer has rarely been so important.

Once more, this is a sold-out event, that will celebrate a host of businesses and individuals. All of those shortlisted in the categories overleaf can hold their heads high. Their entries have been scrutinised by expert judges, and selection as a finalist is a huge achievement.

Overseeing the judging of the AM Awards once more was Christopher Macgowan OBE, former chief executive of the Society of Motor Manufacturers and Traders and visiting professor at the University of Buckingham Business School's Centre for Automotive Management. His role is to ensure every entry is given due consideration and every judge has the opportunity to provide their reasoned opinion.

This year our auditors from UHY Hacker Young's automotive team again ratified the entries for the major dealer group categories. Our thanks go to them for their support, and to this year's AM Awards judges for the days they've spent examining and debating the entries.

Tim Rose
AM editor



THE AUDITORS



AM is delighted to announce that the Manchester-based

automotive team at UHY Hacker Young have once again taken on the role of auditor for the 2023 AM Awards.

CEO of UHY Hacker Young Manchester, David Kendrick, said:

"Having worked in the automotive industry for nearly 20 years now, we have always valued the AM Awards and evening of celebrations.

"To continue as the awards auditor is a great honour for UHY and we look forward to meeting lots of new dealer contacts, recognising industry excellence and working with the AM team."

AM AWARDS JUDGES

Chairman Christopher Macgowan OBE

Judges Tim Rose, editor, *AM*;

Tom Sharpe, news and features editor, *AM*;
Sally Fyffe, head of wholesale, Micheldever Group;

Steve Young, managing director, ICDP;

Sue Robinson, chief executive, NFDA;

Steve Nash, chief executive, IMI;

Professor Jim Saker, director of the Centre of Automotive Management, Loughborough University;

Julia Muir, founder, Automotive 30% Club and chief executive, Gaia Innovation

THE EVENING

ORDER OF EVENTS

- 6.15 p.m** Pre-dinner drinks commence
-
- 7.00 p.m** Call for dinner in the Westminster Ballroom
-
- 7.30 p.m** Welcome from editor and awards host
-
- 7.45 p.m** Dinner is served
-
- 9.30 p.m** Presentation of the Awards
-
- 10.30 p.m** Comedian – Andrew Ryan
-
- 11.00 p.m** Bar opens in the Westminster Ballroom Bar
-
- 1.30 a.m** Bar closes & carriages
-

EVENING MENU

Starter: Parcel of feta cheese, spinach, and sun blush tomatoes, served on a bed of onion compote, pea shoots and pesto dressing

Main course: Jacob's ladder slow braised beef for 16 hours with onion and garlic confit, beef potatoes, pumpkin mash, onion ring and rich red wine sauce

Dessert: Yogurt cream, violet and mix berry insert, muscovado quenelle and almond sponge

Vegetarian option:

Starter: Parcel of feta cheese, spinach, and sun blush tomatoes, served on a bed of onion compote, pea shoots and pesto dressing

Main course: Arancini with truffle, butternut squash mousse and Parisienne vegetables

HOST: CHARLENE WHITE



Charlene White is an award-winning journalist with over twenty years' experience in the industry. Charlene began as a feature writer for the New York Post, then as a trainee producer for ITV Meridian. She then moved to the BBC to begin her broadcasting career at BBC Radio 1 and 1Xtra as a reporter and presenter. She later landed her own show on BBC London 94.9, presented for the BBC News Channel, BBC Five Live, and BBC Three.

At ITV she's the lead presenter of ITV News London, and a regular presenter of the Evening News. She's also the first black woman to present ITV News At Ten. Charlene has presented several documentaries for the Tonight and On Assignment strands. She was also part of the presenting team for ITV's Royal Wedding programme.

Charlene has interviewed major political figures such as David Cameron, Tony Blair and Gordon Brown, global music stars such as Jay-Z, Kanye West and Beyoncé, and film and literary figures including Maya Angelou, Will Smith and Daniel Radcliffe.

Charlene joined the Loose Women team as a host and has appeared on I'm a Celebrity...Get Me Out of Here!

COMEDIAN: ANDREW RYAN



One of the most sought-after comedians in the UK and Ireland, Andrew's storytelling abilities and cheeky, friendly demeanour makes him a natural observational stand-up and one of the most in-demand acts on the UK comedy circuit. He has performed stand-up on Russell Howard's Good News, Edinburgh Comedy Fest Live, Comedy Central at The Comedy Store, and Funny Rotten Scoundrels. Andrew also makes regular appearances on TV3's The Six O'Clock Show, BBC One Northern Ireland's The Blame Game, and he is a contributor on The Line Out for Virgin Media TV.

On radio, Andrew is a prolific contributor to talkSPORT and has made numerous appearances as a team captain on their football show Gloryhunters. A keen golfer, he has a dedicated YouTube channel that covers his golfing exploits. Andrew also hosts the podcast Cork In The North podcast where he looks at life in Northern Ireland through the lens of being from the south, with the help of special guests.

Andrew's show Sure, You Know Yourself won Best New Show at the Leicester Comedy Festival Awards, and culminated in sold-out performances across the UK and at the Everyman Theatre in his hometown of Cork.

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Listing sites drive results...

68%

of buyers check multiple listings sites to find their next car.¹

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CarGurus is the second most visited car shopping website in the UK.²

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monthly car shoppers on CarGurus & PistonHeads.³

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37%

of this audience do not shop on competitor listings sites.⁴

DID YOU KNOW...

CarGurus and PistonHeads are growing faster than the industry average, which is declining.⁵

¹CarGurus UK Buyer Insight Report, March 2022. ²SimilarWeb, Total Site Traffic, Custom-defined list includes: CarGurus.co.uk, PistonHeads.com, Motors.co.uk, AutoTrader.co.uk, HeyCar.co.uk, Cinch.co.uk, Ebay.co.uk/b/cars, GumTree.com/cars, Q1 2022 to Q3 2022, UK). ³SimilarWeb, Total Site Traffic, Q3 2022, UK. ⁴SimilarWeb, Total Unique Monthly Visitors, Custom-defined list includes: CarGurus.co.uk, PistonHeads.com, Motors.co.uk, AutoTrader.co.uk, HeyCar.co.uk, Q3 2022, UK. ⁵SimilarWeb, Total Unique Visits, Custom-defined list includes: CarGurus.co.uk, PistonHeads.com, Motors.co.uk, AutoTrader.co.uk, HeyCar.co.uk, GumTree.com/cars, Q2 2022 Vs Q3 2022, UK

MARKETING STRATEGY OF THE YEAR

Marketing should help you to build your brand as well as to find new customers and help you to grow sales in the short term.

SHORTLISTED

- Barretts
- eStar Truck & Van
- FOW Car Supermarket
- Holdcroft Motor Group
- Lookers
- TrustFord

2022 WINNER



Richard Pyke, director of account management, Support & Operations, of award sponsor CarGurus and PistonHeads, presents the award to Caroline Burnell, head of marketing & communications, eStar Truck & Van

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COMMUNITY HERO AWARD

We want to recognise dealerships that are deeply rooted in their communities, support local causes and organisations, and have a culture of giving something back.

SHORTLISTED

- eStar Truck & Van
- FOW Car Supermarket
- Graypaul Birmingham - Sytner Group
- Motorfinity Group
- Peter Cooper Motor Group
- TrustFord

2022 WINNER



Mike Edwards, chief sales & marketing officer of award sponsor AutoProtect Group (right), presents the award to Melvin Rogers, director of human resources, Sytner Group



Attract New Aftersales Customers

Take Market Share of **Profitable** 4yr +
Retail Customers:

- S** **80%+** of bookings are conquest
- S** **90%+** plus of bookings are year 3+ vehicles
- S** **400%+** minimum revenue return guaranteed
- S** **9 million +** drivers have compared instant prices to book an MOT, service or repair on bookmygarage.com

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4.7* on Trustpilot

ONLINE CONSUMER EXPERIENCE OF THE YEAR - FRANCHISED

Dealers entering this award category should provide an excellent, comprehensive, customer-focused digital experience for consumers who are searching online for their next car, whether new or used.

SHORTLISTED

- Arbury Motor Group
- H.R. Owen
- Harwoods
- Holdcroft Motor Group
- TrustFord

2022 WINNER



Serena Carter, key account manager, Shell Lubricants, presents the award to Andy Garrett, chief information officer, Lookers

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Do you *really* know what we do?



Evolution Funding's scope and capabilities go far beyond that of a traditional broker. From simple finance calculators through to integrated, end-to-end digital finance journeys, we help your customers buy your vehicles with ease, in-dealership or online.

With proposal to paid out possible in **under 30 minutes**, can you afford not to be along for the ride?



To find out how we're maximising conversions and improving finance penetration for our dealers, check out our 2-minute video.



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Transforming the customer experience of taking out motor finance.

Google

4.6/5

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CAR FINANCE AWARDS 2022

WINNER



Best Broker

ONLINE CONSUMER EXPERIENCE OF THE YEAR - INDEPENDENT

Dealers who enter this award category should provide an excellent, comprehensive, customer-focused digital experience for consumers who are searching online for their next car, whether new or used.

SHORTLISTED

- FOW Car Supermarket
- Frosts Cars
- SUV Prestige

2022 WINNER



Phillip Williams, managing director of award sponsor Oodle Car Finance (second from right) presents the award to digital marketing specialist Ben Mills and Edward Ford (right), director, FOW Car Supermarket

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A TRUSTED PARTNER INVESTING IN YOUR FUTURE

For 125 years, Assurant has led the way in protection solutions.

We work in partnership with our clients to continually deliver solutions which evolve and adapt to meet key market trends such as the increasing demand for electric vehicles and offering more digital capabilities so consumers can stay connected no matter where they are.

Helping the automotive business thrive in a connected world.

Get in touch to see how working in partnership with us can benefit your business.



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Scan to visit website:



Assurant is passionate about fostering a diverse, equitable and inclusive culture to drive sustainable innovation for the benefit of all we support. We are therefore proud to sponsor the AM Awards Leader in Diversity & Inclusion category for a second year.

LEADER IN DIVERSITY AND INCLUSION

Bringing diversity and inclusion together provides a holistic opportunity to recognise and honour the companies that are looking after their staff in the best possible way by being an inclusive employer that priorities the mental health and wellbeing of their staff.

SHORTLISTED

- Brayleys Cars
- Norton Way Motors
- Sytner Group
- TrustFord

2022 WINNER



Heidi Liddiment, account director Automotive UK at award sponsor Assurant (right) presented the trophy to Sharon Ashcroft, human resource director, TrustFord

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Ben - Motor and Allied Trades Benevolent Fund. Lynwood Court,
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LEASING OPERATION OF THE YEAR

Growth in business and personal contract hire means that a swathe of motor retailers are now meeting their customers' needs outside the traditional confines of a branded showroom. Able to source new cars from a broad range of brands, and promoting simple rental payment structures, they soon appeal to busy families and previous company car drivers who're happy to transact at a distance

SHORTLISTED

- Arbury Leasing
- Carparison
- Leasing Options

2022 WINNER

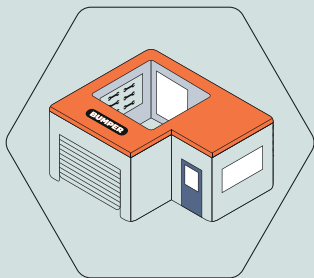


Stephen Briers, group editor, *AM* (right), presented the award to Damian Campbell, head of corporate sales, Lookers Vehicle Solutions – Fleet Financial

BUMPER

SUPPORTING FRANCHISE WORKSHOPS

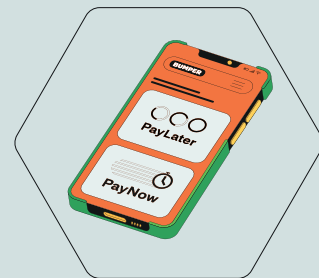
by providing digital payment options to their customers



90% of customers would return to the same aftersales workshop because they offered Bumper*



90% of customers felt less stressed about their repair bill because they used Bumper*



49% of customers authorised more work because Bumper was available as a payment option*

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**Franchise
Workshop of
the Year
2023**

*Survey of 2,750 Bumper customers

FRANCHISED WORKSHOP OF THE YEAR

The workshop is a critical contributor of profitability and customer retention to a franchised dealership. This award seeks to recognise a superb, outstanding franchised service site.

SHORTLISTED

- Inchcape UK - Porsche Portsmouth
- Inchcape UK - Volkswagen Exeter
- Jardine Motors -
Jaguar Land Rover Wolverhampton
- Porsche Retail Group -
Porsche Centre Reading
- Sytner - Harold Wood

2022 WINNER



Jack Allman, chief commercial officer of award sponsor Bumper (right), presented the trophy to Richard Gough, head of aftersales, Marshall Motor Group

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INDEPENDENT WORKSHOP OF THE YEAR

The independent vehicle servicing sector accounts for a huge proportion of the UK's annual car service, repair and maintenance market, and many independent workshops are absolutely at the top of their game. This award seeks to recognise a superb, outstanding performer.

SHORTLISTED

■ IN 'n' OUT Autocentres

■ LM Motor Clinic

■ S & R Miller

2022 WINNER



AM editor Tim Rose (right) handed the award to Stuart (second left) and Rachel Miller and a colleague from S&R Miller

Congratulations

TO ALL OF THE

2023 AM
AWARD WINNERS

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BEST IN CUSTOMER SERVICE

Entrants should have a customer-centric culture and take pride in strong satisfaction scores, but never allow complacency and react robustly to fix the situation whenever things go wrong.

SHORTLISTED

- Brayleys Cars
- Chapelhouse Motor Co
- FOW Car Supermarket
- Graypaul Birmingham - Sytner Group
- Hatfields
- Roadside (Garages)
- Roadworthy Bristol
- Waylands Volvo Reading

2022 WINNER



Andrew Landell, managing director of award sponsor LTK Consultants (right) handed the trophy to Tom Avery, general manager, Marshall Hyundai Gloucester

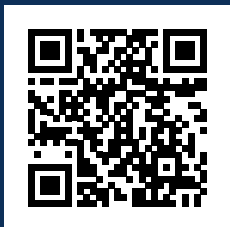
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EV DEALERSHIP OF THE YEAR

Outlets that have embraced electric vehicle sales should enter this category, demonstrating their success in developing a strong local market.

SHORTLISTED

- eStar Truck & Van
- FOW Car Supermarket
- Vindis Cambridge Volkswagen

2022 WINNER



John Veichmanis, chief operating officer of award sponsor carwow (right) presented the trophy to Tony Murphy, head of business, Marshall Volkswagen St Albans

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Attract New Aftersales Customers

Take Market Share of **Profitable** 4yr +
Retail Customers:

- S** **80%+** of bookings are conquest
- S** **90%+** plus of bookings are year 3+ vehicles
- S** **400%+** minimum revenue return guaranteed
- S** **9 million +** drivers have compared instant prices to book an MOT, service or repair on bookmygarage.com

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4.7* on Trustpilot

BEST NEW PRODUCT OR SERVICE

Open to industry suppliers that are helping to change dealers' fortunes. We expect to see innovation and measurable results, including examples of beneficial use by your customers.

SHORTLISTED

- Armchair Marketing
- AutoComms Solutions
- Autofinity
- carwow
- Cocoon Pay
- iVendi
- Keyloop
- Loopit
- Marque Group Solutions

2022 WINNER



Chairman of the judges Christopher Macgowan OBE presented the award to Lucy Tunnicliffe, commercial journalist, Original ADS (centre) Looking on is event host ITV News presenter Nina Hossain

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NEW HYBRID VEHICLE OF THE YEAR

Selected by a combination of readers' and judges' votes.

SHORTLISTED

- Honda Civic e:HEV

 - Kia Niro PHEV

 - Mazda CX-60 PHEV

 - Nissan Qashqai E-Power Hybrid

 - Peugeot 308 PHEV

 - Range Rover Sport PHEV
-
- 

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EV OF THE YEAR

Selected by a combination of readers' and judges' votes.

SHORTLISTED

■ Audi Q4 E-tron

■ Cupra Born

■ Kia Niro EV

■ MG4

■ Volkswagen ID.Buzz

■ Volvo C40 Recharge

2022 WINNER



Peter Toop, sales and marketing director at Audi franchisee Vindis Group (centre), collected the award on behalf of Audi from Lance Boseley, marketing director of award sponsor Diamondbrite

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USED CAR OF THE YEAR

Selected by a combination of readers' and judges' votes.

SHORTLISTED

- Hyundai Tucson
- Kia Sportage
- Land Rover Defender
- Nissan Qashqai
- Porsche 911
- Volvo XC40

2022 WINNER



Ben Russell, CEO of award sponsor Car Care Plan (right) handed the trophy to Ashley Andrew, managing director UK, Hyundai Motor UK

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Car Care Plan

An AmTrust Financial Company



Supagard, looking toward
a more sustainable future.



Supagard have drawn a line in the sand and have pledged that in 2023 the company will change to the most environmentally friendly kit we've ever created.

We invite our customers old and new to join us on this exciting journey. Here's to the future! If you are interested in knowing more contact our Technical Director James Smyth.

Email - james.smyth@supagard.com or Call - 0141 633 5933.



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Rated **Excellent**

NEW CAR OF THE YEAR

Selected by a combination of readers' and judges' votes.

SHORTLISTED

- Ford Ranger Raptor
- Kia Niro
- Lotus Emira
- Nissan X-Trail
- Range Rover
- Range Rover Sport

2022 WINNER



David Paterson, managing director of award sponsor Supagard (right) presented the trophy to Paul Philpott, president and CEO, Kia UK

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NEW INSPIRING AUTOMOTIVE WOMAN OF THE YEAR

This year we have partnered with the UK's Automotive 30% Club's Inspiring Automotive Women initiative to nominate some of this industry's inspiring women who are helping to drive change in this traditionally male-dominated sector.

SHORTLISTED

■ Annick Jourdenais, CFO, LKQ
Euro Car Parts

■ Clare Wright, Chief People Officer,
Jardine Motors Group

■ Lesley Woolley, COO, The IMI

■ Melissa Cureton, Apprentice Vehicle
Technician, Renault Retail Group

■ Nicola Gough, Module Leader,
UNECE Cyber Security & Software
Updates, Bentley Motors

■ Penny Weatherup, People
Director, Volkswagen Group UK

■ Sarnjit Kaur, Chief People
Officer, Cox Automotive

■ Sharon Ashcroft, HR Director,
TrustFord

■ Siobhan McKenzie, Regional
Sales Development Specialist,
TrustFord

In association with

Automotive 30% Club

STRATEGIC SUCCESS AWARD

This award enables AM and our audit partner UHY Hacker Young to give special recognition for the long-term strategic leadership of a motor retail business. The winner is selected by AM and UHY Hacker Young

2022 WINNER



David Kendrick, automotive partner at award sponsors UHY Hacker Young (right) presented to award to Steven Latham of the NFDA who collected the award on behalf of the Obee brothers

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Together, we do more



Automotive retail is changing faster than ever before.

One thing that will never change is our commitment to giving more power to you.

Because...together, we do more.

FRANCHISED DEALERSHIP OF THE YEAR

This category is open to single-site owner operators and to best performing dealerships within a larger group network – both single franchised and multi-franchised showrooms.

SHORTLISTED

- Arbury Motor Group, Skoda Leamington Spa
- Brayleys Cars, Kia Enfield
- Celtic Subaru and Mitsubishi
- Hatfields, Jaguar Liverpool
- Jardine Motors, Jaguar Land Rover Wolverhampton
- Lookers, Ford Leeds
- Porsche Retail Group, Porsche Centre Mayfair
- Waylands Volvo Oxford

2022 WINNER



Rebecca Clark, sales director of award sponsor Auto Trader, presents the trophy to Aaron Surry, general manager, Lexus Cambridge

Sponsored by

AutoTrader

Let's drive... dealer innovation

We're pleased to have the opportunity to sponsor the Independent Dealer of the Year category at the 2023 AM Awards.

Startline provides motor finance to around 70% of the UK's top 50 independent car retailers by turnover – alongside around half of the top 50 franchise dealers – and we are continually impressed by their levels of innovation, agility and commitment.

Playing a part in recognising these achievements is a privilege for our business and we'd like to extend our best wishes and sincere respect to all of those shortlisted for the awards.

AM
AWARDS: 2023

enquiries@startlinemotorfinance.com
startlinemotorfinance.com

startline >

INDEPENDENT DEALER OF THE YEAR

This award is open to any independent dealer that sells used cars and is intended to recognise the broad success across the group from its focus on used cars.

SHORTLISTED

- Baytree Cars
- FOW Car Supermarket
- Hilton Garage
- LM Motor Company
- MB Motors

2022 WINNER



Kelly Ventham, head of client relationship at award sponsor Startline Motor Finance, presented the trophy to Stuart MacKinnon, managing director, Angus MacKinnon

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Our market leading renewals platform delivers a renewals strategy to drive growth, sustainable profit and customer satisfaction, whilst keeping you in control.

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The enhanced technology provides



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Reminders of when to make those critical renewal calls



Ready-made communications to sustain positive engagement



Leads powered by artificial intelligence and propensity to renew



Improved customer retention rates and profitability

Turn leads into sales with **Gateway3Sixty**

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dealer.santanderconsumer.co.uk/gateway or scan here:



USED CAR DEALER OF THE YEAR

This award is open to any company or group that sells used cars and is intended to recognise those who have turned the practice into an art form – not to say a hugely successful and profitable business. (audited category)

SHORTLISTED

- Arnold Clark Automobiles
- Celtic Subaru and Mitsubishi
- FOW Car Supermarket
- Hilton Garage
- MB Motors
- Redgate Lodge

2022 WINNER



Keving Brockbank core sales director of award sponsor Santander Consumer Finance (right) handed the trophy to Russell Borrie, chief operating officer and group sales director, Arnold Clark Automobiles

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Our holistic sustainability programme,
helping customers towards
their sustainability goals



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Castrol National Key Account Manager
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DEALER PRINCIPAL/ GENERAL MANAGER OF THE YEAR

The winner will be a dealer principal or general manager who has done incredible things with difficult brands or marketplaces by demonstrating excellent leadership skills, drive and innovative thinking that has helped the dealership achieve business objectives.

SHORTLISTED

■ Tony Sciascia, Managing Director/Dealer Principal, Celtic Subaru and Mitsubishi

■ Joe Gayson, Head of Business, Inchcape Jaguar Land Rover Norwich

■ Paul Darch, Head of Business, Inchcape Mercedes-Benz Liverpool

■ Simon Priest, Head of Business, Inchcape Porsche Portsmouth

■ John Stubbs, Head of Business, Inchcape Toyota Basingstoke

2022 WINNER



Nathan Tomlinson, dealer principal, Devonshire Motors (centre) collects the trophy on behalf of Andrew Iveson (inset) from Liam Finney, director of commercial partnerships at award sponsor EMaC

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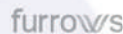
CONGRATULATIONS TO ALL OF THE WINNERS AND HIGHLY COMMENDED NOMINEES

FROM



THE MARKET-LEADING CAR DEALER WARRANTY SOLUTIONS PROVIDER

The experts in self-funded warranty and partner of choice to leading franchised and large independent motor dealers since 1984



DEALER GROUP OF THE YEAR - UP TO 10 SITES

The motor retail industry is made up primarily of smaller, regional groups. This award category is designed to recognise and honour those companies. Entrants will be able to show how they meet the AM Awards' original criteria of quality, innovation and service and how they have tracked their performance improvement over the past five years. (Audited category)

SHORTLISTED

- Chapelhouse Motor Co
- FOW Car Supermarket
- Gravells
- Green 4 Motor Company
- Hatfields
- Porsche Retail Group
- Shelbourne Motors
- Waylands Automotive

2022 WINNER



Simon Whicher, sales director, Cooper Solutions part of award sponsor PIB motor trade practice group (right), handed the trophy to John O'Hanlon, CEO, Waylands Automotive

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DEALER GROUP OF THE YEAR - MORE THAN 10 SITES

This award recognises the unique complications and complexities that come from co-ordinating a large retail group, one with more than 10 dealerships. Entrants will be able to show how they meet the AM Awards' original criteria of quality, innovation and service, and how they have tracked their performance improvement over the past five years. (Audited category)

SHORTLISTED

- Arnold Clark Automobiles
- Brayleys Cars
- Drive Motor Retail
- Lookers
- RRG Group
- Rygor Commercials
- TrustFord

2022 WINNER



Chris Evans, head of sales operations at award sponsor heycar (right), handed the trophy to Russell Borrie, chief operating officer and group sales director, Arnold Clark Automobiles

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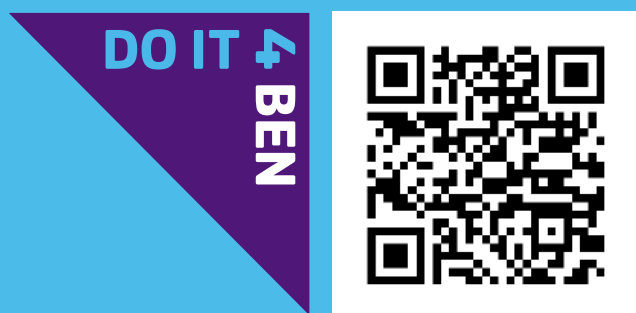
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SUPPLIER OF THE YEAR

Open to entries from industry suppliers making a significant difference to dealers' fortunes. Entries will be reviewed and voted upon by readers and the judging panel.

SHORTLISTED

- Aston Barclay
- Automotive Compliance
- Car Care Plan
- carwow
- CitNOW
- Dealer Auction
- DealerWeb
- EMaC
- Keyloop
- Motorway

2022 WINNER



Tom Sharpe, news and features editor, *AM* (right), handed the award to Alistair Horsburgh, chief revenue officer, CitNOW Group

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Manufacturer of the year



MANUFACTURER OF THE YEAR

This award recognises vehicle manufacturers that are developing and delivering the best products and technology consumers could want, both now and in the near future. Nominated and voted upon by the judging panel.

SHORTLISTED

- BMW (UK)
- CUPRA UK
- Hyundai Motor UK
- Kia UK
- Mazda UK
- MG Motor UK
- Suzuki UK
- Toyota GB

2022 WINNER



Cameron Wade, VP global omnichannel retailing of award sponsor Keyloop (right), presents the trophy to Paul Philpott, president and CEO, Kia UK

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RETAILER OF THE YEAR

The winners from the two Best Dealer Group categories, plus Best Used Car Dealer Group (franchised or independent), come under the scrutiny of our judging panel once more to decide who is the deserving winner of our ultimate business award.

SHORTLISTED

■ Trustford

■ Waylands Automotive

2022 WINNER



Elena Rodriguez, chief product officer of award sponsor Keyloop, presents the trophy to Eddie Hawthorne, chief executive and group managing director, Arnold Clark Automobiles

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BUSINESS LEADER OF THE YEAR



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BUSINESS LEADER OF THE YEAR

To recognise strong leadership, vision, visibility and accountability at the highest level.
Nominated and voted on by the judging panel.

2020 WINNER



Mark Mitchell, group managing director, Mitchell Group (second from right) collected his award from Marcus Costello, head of sales & development, Premia Solutions (right) and AM editor Tim Rose (left)

2021 WINNER



Daksh Gupta, Marshall Motor Group chief executive (second from right), receives his award from lan Simpson, director, Premia Solutions (right) and AM editor Tim Rose

2022 WINNER



Karen Prince, director of customer engagement, Lookers (second from right), collects the trophy on behalf of Mark Raban (inset) from lan Simpson, director of award sponsors Premia Solutions (right). Looking on is AM editor Tim Rose

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AM HALL OF FAME

We recognise someone who has made an outstanding contribution to the automotive industry during their career.

The recipient is chosen by AM's editor, Tim Rose, and editor-in-chief Stephen Briers.

2020 INDUCTEE



Shell sales team lead, Katie Rugen (right), welcomes Graham Day into the AM Hall of Fame

2021 INDUCTEE



Professor Richard Parry-Jones was 'constructively challenging' in his role as non-executive chairman of Marshall Motor Holdings

2022 INDUCTEE

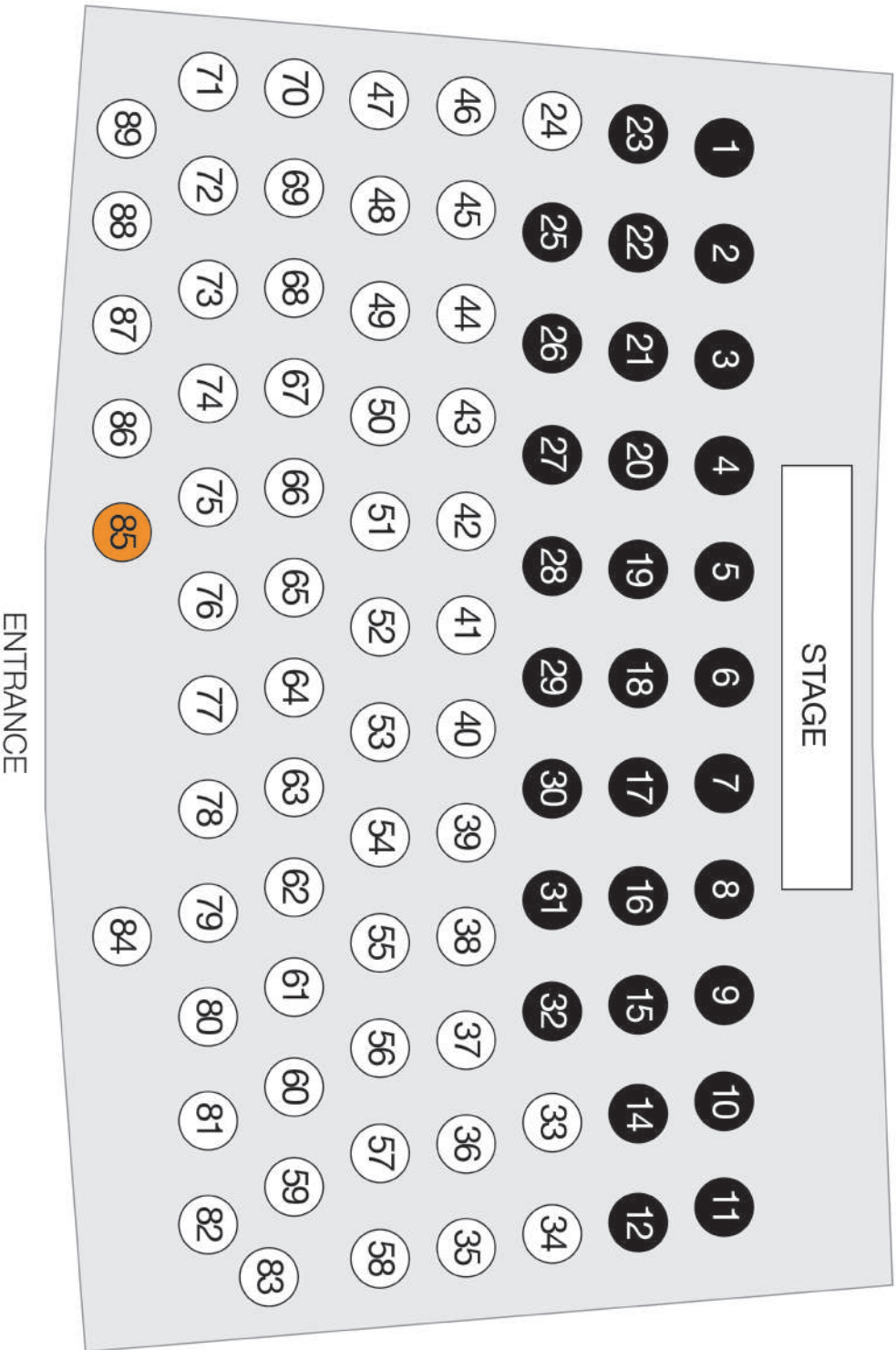


Stuart Foulds enters the AM Hall of Fame

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SEATING PLAN



- Sponsors' and AM Tables
- Organisers' Table

COMPANY LISTING A-Z

Company	Table No.	Company	Table No.	Company	Table No.
AM 1 (Host: Matt de Prez)	4	Close Brothers Motor Finance	78	LTK Consultants	28
AM 2 (Host: Jess Maguire)	5	Codeweavers	46	Marketing Delivery	66
AM 3 (Host: Tim Rose)	6	Cox Automotive	49	Mazda Motors UK	77
AM 4 (Host: Stephen Briers)	7	CUPRA UK	71	Mediahawk	46
AM 5 (Host: Jeremy Bennett)	8	Direct Affinity Europe	44	MGS - Marque Group Solutions	88
AM Commercial	17	Drive Motor Retail	89	MHA MacIntyre Hudson	82
AM Events	85	eBay Motors Group	58	MotoNovo Finance	45
Arbury Motor Group	79	EMaC	72	Motorfinity Group	65
Armchair Marketing	60	Enterprise Rent-A-Car	62	Motorway	80
Arnold Clark	73	eStar Truck & Van	84	NFDA	83
Assurant	32	Evolution Funding	12	Ohme Operations UK	17
Assured Group	83	Frosts Cars	83	Peter Cooper Motor Group	71
Auto Trader	1	GardX Group	22	PIB Automotive	23
AutoComms Solutions	71	Gravells	46	Porsche Retail Group (1)	42
AutoGlym	75	Graypaul Birmingham	86	Porsche Retail Group (2)	43
Autoguard Group	21	Green 4 Motor Company	47	Premia Solutions (1)	2
Automotive 30% Club	54	H.R. Owen	35	Premia Solutions (2)	3
Automotive Compliance	39	Hamilton Leigh	36	Roadworthy Bristol	77
Automotive Transformation Group	70	Harwoods	69	RWA Automotive	52
AutoProtect Group	56	Hatfields	76	RWA Automotive (Tickets)	77
Barretts	71	Haymarket Automotive	67	Rygor Commercials	77
BCA (1)	37	Holdcroft Motor Group	87	S & R Miller	80
BCA (2)	38	Honda UK	83	Santander Consumer Finance	10
BDO LLP	68	IN 'n' OUT Autocentres	67	SecretService™	
Blackhorse	41	Inchcape UK	59	Powered by BookMyGarage	19
Brayleys Cars	34	Indra Renewable Technologies	20	Shelbourne Motors	84
Bumper	31	iVendi	55	Shell Lubricants	40
Car Care Plan (1)	14	Jaguar Financial Services & Land Rover		Startline Motor Finance	11
Car Care Plan (2)	15	Financial Services	53	Supagard	29
Car Care Plan (3)	16	Jardine Motors - JLR Wolverhampton	57	Sytner Group	81
CarGurus & PistonHeads	30	Jewelultra (1)	25	TotalEnergies Marketing UK	74
carwow	9	Jewelultra (2)	26	Tracker Network UK	80
Castrol	27	Keyloop (1)	50	TrustFord	64
Celtic Subaru and Mitsubishi	80	Keyloop (2)	51	UHY Hacker Young	18
Chapelhouse	84	Leasing Options	84	Waylands	24
CitNOW Group	61	LM Motor Company/LM Motor Clinic	67	West Way	33
Citygate Automotive	48	Lookers	63		

GUEST LISTING BY TABLE

Name	Company	Table No.	Name	Company	Table No.
Darren Moon	Auto Trader	1	Symon Cook	RMIF	4
Laura Harvey	Auto Trader	1	Euan Cameron	Peter Vardy	4
Andrew Nankervis	Auto Trader	1			
Bryony Snelling	Auto Trader	1	Jess Maguire	AM	5
Jon Davies	Auto Trader	1	Darren Bradford	RJTK Automotive	5
Charles Essam	Auto Trader	1	Dominika Plewa	RJTK Automotive	5
Matt Baldwin	Auto Trader	1	Matt Wigginton	Ben	5
Ian Plummer	Auto Trader	1	Thomas McAlindon	Lookers	5
Declan Brennan	Auto Trader	1	Steve Young	ICDP	5
			Rob Fairburn	Bauer Media	5
Ian Simpson	Premia Solutions	2	Tony Campbell	Motorcycle Industry Association	5
Marcus Costello	Premia Solutions	2	Darren Ardron	Perrys Motor Sales	5
Matthew Hand	Premia Solutions	2			
Josh Costello-Tordoff	Premia Solutions	2	Tim Rose	AM	6
Simon Barrass	Premia Solutions	2	Charlene White	Guest of AM	6
Grace Rousseau	Premia Solutions	2	Chris Duncan	Bauer Media	6
Darryl Jones	Guest of Premia Solutions	2	Geoff Dowding	Group Lotus	6
Jon Sadler	Guest of Premia Solutions	2	Robert Forrester	Vertu Motors	6
David Johnson	Guest of Premia Solutions	2	Adam Flint	Porsche Retail Group	6
Joanne Greenhall	Guest of Premia Solutions	2	Ashley Andrew	Hyundai Motor UK	6
Laura Walker	Guest of Premia Solutions	2	Ken Choo	H.R. Owen	6
Guest of	Premia Solutions	2	Andrew Shackleton	Endeavour Automotive	6
			Sue Robinson	NFDA	6
Conrad Gamble	Premia Solutions	3			
Allan Thacker	Guest of Premia Solutions	3	Stephen Briers	AM	7
Shab Chowdrey	Guest of Premia Solutions	3	Patrick McGillicuddy	Jaguar Land Rover UK	7
Chris Greenhall	Guest of Premia Solutions	3	Paul Philpott	Kia Motors UK & Ireland	7
Katie Newton	Guest of Premia Solutions	3	Niall Clarkson	Bauer Media	7
Aaran Bangham	Guest of Premia Solutions	3	Kim Costello	Pendragon	7
Andy Jackson	Guest of Premia Solutions	3	John Clark	John Clark Motor Group	7
Mark Denton	Guest of Premia Solutions	3	Andy Gore	Endeavour Automotive	7
Andy Coulthurst	Guest of Premia Solutions	3	Steve Nash	IMI	7
Nerys Martin	Guest of Premia Solutions	3	Steven Eagell	Steven Eagell Group	7
Alan Carson	Guest of Premia Solutions	3			
Niral Patel	Guest of Premia Solutions	3	Jeremy Bennett	AM	8
			Guy Pigounakis	MG Motor UK	8
Matt de Prez	AM	4	Karen Anderson	Vertu Motors	8
Mark Cox	Volvo Car UK	4	Umesh Samani	The IMDA	8
Tim Duckers	Cambria Automobiles	4	Lauren Annis	Bauer Media	8
Jim Saker	Loughborough University	4	Peter Toop	Vindis Group	8
Rachel Clift	Ben	4	David Peel	Pentagon Motor Group	8
Dom Threlfall	Pebley Beach	4	Christopher Macgowan	Chair of the judges	8
Mark Tanner	Bauer Media	4			

GUEST LISTING BY TABLE

Name	Company	Table No.	Name	Company	Table No.
Will Jackson	carwow	9	Mike Cowling	Car Care Plan	14
Gordon Inglis	carwow	9	John O'Hanlon	Waylands Group	14
John Veichmanis	carwow	9	Adrian Wallington	Marshall Motor Group	14
Steve Spicer	Evans Halshaw	9	Richard Arnold	Allen Motor Group	14
Kierran Turnstall	Hilton Garage	9	Chris Strong	Car Care Plan	14
George Manning	Hilton Garage	9	Tim Duncan	Allen Motor Group	14
Rob Collins	Hilton Garage	9	Ryan Smith	Car Care Plan	14
Helen Thomas	Perry's	9	Jason Cranswick	Marubeni	14
Alyx Gregory	carwow	9	Peter Williams	Stephen James Group	14
Zoe Lafferty	carwow	9	Sue Myers	Independent Consultant	14
Preeti Sian	Santander Consumer Finance	10	John Saleh	Car Care Plan	15
Andy Green	Santander Consumer Finance	10	Richard Jenkins	Marshall Motor Group	15
John Graham	Santander Consumer Finance	10	Lloyd Coote	Car Care Plan	15
Reece Saunderson	Santander Consumer Finance	10	Mark Joannides	Inchcape	15
Rowan Garvey	Santander Consumer Finance	10	Jason Wilkins	Jacksons Group	15
Rachel Grimes	Santander Consumer Finance	10	Barry Williams	Car Care Plan	15
Scott Pillinger	Santander Consumer Finance	10	Paul Kell	Jacksons Group	15
Neil Karge	Santander Consumer Finance	10	Ben Russell	Car Care Plan	15
Aaron Markell	Santander Consumer Finance	10	Martin Dillow	TrustFord	15
Paddy Miller	Santander Consumer Finance	10	Philip Morrison	Car Care Plan	16
Kelly Ventham	Startline Motor Finance	11	Matt Hunt	Ford Credit	16
Craig Smith	Startline Motor Finance	11	Simon Cook	Car Care Plan	16
Gary McLeod	Startline Motor Finance	11	Andy Dolan	Volvo	16
Kevin Haddock	Startline Motor Finance	11	Robert Short	Car Care Plan	16
Sasha Miller	Stoneacre	11	Kevin Roberts	Harley Davidson	16
Jess Richardson	Stoneacre	11	Laura Parry	Car Care Plan	16
Alan Shergold	Hendy Group	11	Jonathan Maynard	McLaren	16
Emma Harding	Hendy Group	11	Jon Norman	Car Care Plan	16
Ian Tinker	TransUnion	11	Ronnie Simmons	Car Care Plan	16
Jonathan Hall	DWF	11	Sara Donald	AM Commercial	17
David Bamforth	Evolution Funding	12	Samantha Damon	PIB Automotive	17
Katie Hayes	Evolution Funding	12	Zaher Khan	AM Commercial	17
Neil Holland	Evolution Funding	12	Chris Watson	DSG Finance	17
Sam Whittaker	Evolution Funding	12	Kelly Crown	AM Commercial	17
Tom Swift	Evolution Funding	12	Tom Mapes	Cazoo Wholesale	17
Tom Larkin	Evolution Funding	12	Ella Harrington	AM	17
Jon Stubbs	Evolution Funding	12	Sam Meekins	Cocoon Pay	17
Lee Palmer	TrustFord	12	Sam Milton	Vyne	17
Leanne Thames	Cinch	12	Peter McDonald	Ohme Operations UK	17
Karen Wagstaffe	Sytner Group	12	Kyle Swaby	Ohme Operations UK	17
			Daniel Windross	Ohme Operations UK	17

GUEST LISTING BY TABLE

Name	Company	Table No.	Name	Company	Table No.
David Kendrick	UHY Hacker Young	18	Ali May-Khalil	Autoguard Group	21
Paul Daly	UHY Hacker Young	18	Lucy Beardsley	Hendy Group	21
Ian McMahon	UHY Hacker Young	18			
Zoe Paradine	UHY Hacker Young	18	Victor Coutin	GardX Group	22
Georgina Daly	UHY Hacker Young	18	Martin Webb	GardX Group	22
Sarah Whalley	UHY Hacker Young	18	Dylan Haskell	GardX Group	22
Laura Sadler	NatWest	18	Adrian Wilmore	GardX Group	22
Richard Coates	Freeths	18	Amanda Massey	GardX Group	22
Adam Edwards	Freeths	18	Dave Allmark	GardX Assure	22
Daniel Meyer	Freeths	18	Harry Warne	GardX Engage	22
			Richard Gonzalez	GardX Protect	22
Karen Rotberg	SecretService™ Powered by BookMyGarage	19	Steve Waldron	GardX Protect	22
Douglas Rotberg	SecretService™ Powered by BookMyGarage	19	Neil Hodson	Guest of GardX	22
Jessica Potts	BookMyGarage	19			
Mark Fernandino	SecretService™ Powered by BookMyGarage	19	Karen Reed	PIB Automotive	23
Paul Jordan	SecretService™ Powered by BookMyGarage	19	Marcus Hewston	PIB Automotive	23
Toby Hughes	BookMyGarage	19	Russell Hatton	PIB Risk Management	23
Gavin Ruddick	Steer Automotive Group	19	Simon Whicher	Cooper Solutions	23
Gavin Coles	Vertu Motors	19	Andrew Whicher	Cooper Solutions	23
			Lee Selfe	PIB Automotive	23
Ady Moores	Indra Renewable Technologies	20	Pat Rogerson	Responseable Solutions	23
Matthew McMullan	Indra Renewable Technologies	20	Linzi Anstiss	Perrys Motor Sales	23
Steve Frost	Indra Renewable Technologies	20	Chris Elvidge	Sherwoods Motor Groups	23
Ian Hughes	Jaguar Land Rover	20	Scott Staines	Norton Way Motors	23
Laura Lancaster	Fleetcor	20			
Mark Dickens	Mobilize	20	Richard Spencer	Waylands	24
Steve Jones	LeasePlan	20	Dominic Gouldsborough	Waylands	24
Mark Pymm	ChargedEV	20	Eddie Musselwhite	Waylands	24
Jonny Berry	Novuna	20	Shuaib Culasy	Waylands	24
Andy Westlake	ZEMO Partnership	20	Jarred Taylor	Waylands	24
			Tim Day	Waylands	24
Paul Bromage	Warranty Administration Services	21	Ashley Jackson	Waylands	24
Jo Rimmer	Warranty Administration Services	21	Simon Bishop	Waylands	24
Simon Palmer	Hendy Group	21	Dan Stone	Waylands	24
Sarah Martyn	Hendy Group	21	Jonathan Speak	Waylands	24
Richard Reed	Hendy Group	21			
Jenny Brewer	Warranty Administration Services	21	Lance Boseley	Jewelultra	25
David Robinson	Autoguard Group	21	John Boseley	Jewelultra	25
Kirsty Zalick	Hendy Group	21	Ian Rigby	Jewelultra	25
			Steve Gretton	Jewelultra	25
			David Evans	Jewelultra	25
			Lawrence Joseph	Jewelultra	25
			Kat Lord	Sandiccliffe	25

GUEST LISTING BY TABLE

Name	Company	Table No.	Name	Company	Table No.
David Cox	TrustFord	25	Dean Quay	Glyn Hopkin	29
Mark Barrow	Parkway	25	Richard Buffrey	Glyn Hopkin	29
Emma Barrow	Parkway	25	Hanif Jivani	Volvo	29
Martin Goodwin	Listers	26	Amanda Symonds	CarGurus & PistonHeads	30
Dean Bradford	RAA	26	Richard Pyke	CarGurus & PistonHeads	30
Kevin Johnson	RAA	26	Ian Denny	CarGurus & PistonHeads	30
Jim Higgins	RAA	26	Neil Taylor	Ford Retail	30
Stuart Allwood	Vertu	26	Sarah Knighting	Ford Retail	30
Neil Carrahar	Vertu	26	Katie Drury	Fords of Winsford	30
Jason Devey	Brindley	26	Jade Walton	Fords of Winsford	30
David Gutteridge	Brindley	26	Harry Pearson	Hendy Group	30
John Yarwood	TrustFord	26	Steve Dhesi	SUV Prestige	30
Guest of	Jewelultra	26	Satinda Dhesi	SUV Prestige	30
James Berry	Castrol	27	Jack Allman	Bumper	31
Liah Sacco	Castrol	27	Daniel Christie	Bumper	31
Michelle Blake	Castrol	27	Alex Platt	Bumper	31
Shirley Steele	Castrol	27	Chris Booth	Bumper	31
Alexander Crichton	Castrol	27	Ricardo Fishbourne	Bumper	31
George O'Brien	Castrol	27	Jack McHale	Bumper	31
Paul Bayliss	Castrol	27	Kevin Bishop	Bumper	31
Iuliia Baklanova	Castrol	27	Darren Gloster	Bumper	31
Jo Begbie	Castrol	27	Melanie Timmins	Bumper	31
Andrew Landell	LTK Consultants	28	Islay Horton	Bumper	31
Vanessa Kendrick	LTK Consultants	28	Damian Tyler	Assurant	32
James Weston	Stellantis & You	28	Heidi Liddiment	Assurant	32
Bryn Thomas	Stellantis & You	28	Sadia Azam	Assurant	32
Richard Garbutt	Stellantis & You Sales	28	Chirag Savani	LEVC	32
Simon Tarrant	Stellantis & You Service	28	Seb Clarke	LEVC	32
Richard Dewsbury	Stellantis & You Marketing	28	Coin Hutton	Vindis	32
Sharon Helt	LTK Consultants	28	Simon Grylls	Thurlow Nunn	32
Amber Clarke	LTK Consultants	28	Gary Osborn	Thurlow Nunn	32
Jordan Moore	LTK Consultants	28	Guest	Assurant	32
David Paterson	Supagard	29	Jon Roberts	West Way	33
James Smyth	Supagard	29	Sara Harris	West Way	33
James MacKay	Supagard	29	Barry Beeston	West Way	33
Steve Gould	Stoneacre	29	Lee Wheeler	Mobilize Financial Services	33
Alice Hensworth	Stoneacre	29	Csaba Vincze	Nissan	33
Joe Pinto	Car Giant	29	Julian Wheway	Real Time Communications	33
Michael Holahan	Car Giant	29			

GUEST LISTING BY TABLE

Name	Company	Table No.	Name	Company	Table No.
Rob Lewis	ICX	33	Jayne Wood	BCA	37
Giles Rayner	MG	33	Sally Germain	Glyn Hopkin	37
John Richardson	Renault	33	Alan Dyer	BCA	37
Scott Holland	Novuna	33	Chris Learmonth	BMW Park Lane	37
Paul Brayley	Brayleys Cars	34	Nick Taylor	BCA	37
Amy Brayley Andrews	Brayleys Cars	34	Maria Brewin	BCA	37
Alice Edwards	Brayleys Cars	34	Emma Westhead	BCA	38
James Bishop	Brayleys Cars	34	Elaine Cole	Vertu Motors	38
Richard Lipscombe	Brayleys Cars	34	Suzanne Spencer	BCA	38
Richard Lodge	Brayleys Cars	34	Steve Tarrant	Inchcape	38
David Carter	Brayleys Cars	34	Kylie Cook	BCA	38
David Hearnshaw	Brayleys Cars	34	Tim Attwood	Windrush	38
James Darby	Brayleys Cars	34	Nick Taylor	BCA	38
Liam Perricone	Brayleys Cars	34	Nicola Landy	BCA	38
Brett Ward	H.R.OWEN	35	Guest of	BCA	38
Shelley Newell	H.R.OWEN	35	Paul Speakman	Automotive Compliance	39
Jamada Kabonge	H.R.OWEN	35	Paul Guy	Automotive Compliance	39
Tim Stewart	TRS Digital	35	Paul Flanagan	Automotive Compliance	39
Steph Gibbons	FEASA	35	Julian Lobb	Automotive Compliance	39
Hollie Woosnam	H.R.OWEN	35	Phil Harding	Automotive Compliance	39
Munir Malik	H.R.OWEN	35	Peter Harris	Automotive Compliance	39
Drew Tyrrell	FEASA	35	Peter Wiles	Automotive Compliance	39
John Stone	H.R.OWEN	35	Phil Aggus	Automotive Compliance	39
Nev Luff	H.R.OWEN	35	Matt Riches	Automotive Compliance	39
Dena Tyrrell	H.R.OWEN	35	Ian Jones	Automotive Compliance	39
Lee Cohen	Hamilton Leigh	36	Serena Carter	Shell Lubricants	40
Dave Warren	Motorclean	36	Scott Banks	Shell Lubricants	40
Pawan Kenth	Corporate Wear UK	36	Rob Ferguson	Shell Lubricants	40
Mark Henry	Birketts	36	Marc Bittner	Shell Lubricants	40
James Mackay	Autotech Group	36	Stuart Carr	Volkswagen Group	40
Jason Cohen	Hamilton Leigh	36	Ian Munday	BMW Group	40
James Smullen	Waylands Automotive	36	Simon Moorhouse	Sytner Group	40
Dave Peake	Cambria Autos	36	Tony Schifano	Lookers	40
Paul Cranwell	Motorclean	36	Jason Slavin	Lookers	40
John Caney	Endeavour Automotive	36	Jonny Urwin	Vertu Motors	40
Craig Purvey	BCA	37	Tim Smith	Blackhorse	41
Wayne Berry	Berry BMW	37	Nick Williams	Blackhorse	41
Adam Lish	BCA	37	Scott Goring	Blackhorse	41
Mark Perfect	Berry BMW	37			

GUEST LISTING BY TABLE

Name	Company	Table No.	Name	Company	Table No.
Mike Pierce	Sytner Finance	41	Craig Burns	MotoNovo Finance	45
Richard Hubbard	Cambria Automobiles	41	Jagdeep Sharma	MotoNovo Finance	45
Paul Hyne	Blackhorse	41	Mark Duncan	MotoNovo Finance	45
Janice Cadden	Blackhorse	41	Scott Sibley	Redgate Lodge	45
Dale Wyatt	Suzuki GB	41	James Spencer	MotoNovo Finance	45
Denis Houston	Suzuki GB	41	Paul Keighley	Redgate Lodge	45
William Brown	International Motors	41			
Andy Coates	Porsche Retail Group	42	Adam Canay	Codeweavers	46
Craig Brown	Porsche Retail Group	42	Catriona Forsyth	Codeweavers	46
Louise Jenkins-Smith	Porsche Retail Group	42	Victoria Bateman	Codeweavers	46
Kelvin Clinch	Porsche Retail Group	42	Rosalind Lockley	Codeweavers	46
Grace Brown	Porsche Retail Group	42	Joe Williams	Codeweavers	46
Jon Betts	Porsche Retail Group	42			
Ryan Hutchings	Porsche Retail Group	42	Jonathan Gravell	Gravells	46
Chris Rogers	Porsche Retail Group	42	Chris Brown	Gravells	46
Derek Knight	Porsche Retail Group	42	Cassian Wright	Gravells	46
Preena Davda	Porsche Retail Group	42	Stephan Fourie	Gravells	46
			Carwyn Evans	Gravells	46
Alasdair Jakes	Porsche Retail Group	43	Ian Gravell	Gravells	46
Marc Sears	Porsche Retail Group	43			
Greg Hardy-Smith	Porsche Retail Group	43	Harry Bott	Mediahawk	46
Kiley Ganderton	Porsche Retail Group	43			
Tim Brown	Porsche Retail Group	43	David Everitt	Green 4 Motor Company	47
Peter Jiggins	Porsche Retail Group	43	Adam Dodds	Green 4 Motor Company	47
Ian Monk	Porsche Retail Group	43	Alison France	Green 4 Motor Company	47
Gurinder Arora	Porsche Retail Group	43	David Thompson	Green 4 Motor Company	47
Sundeep Nota	Porsche Retail Group	43	Tamara Gorman	Green 4 Motor Company	47
Nikki Halliday	Porsche Retail Group	43	Matt Savage	Green 4 Motor Company	47
			Steve Richards	Green 4 Motor Company	47
Andrea Williams	Direct Affinity Europe	44	Kelly Watson	Green 4 Motor Company	47
Diogo Coelho	carwow	44	Lance Edmonds	Green 4 Motor Company	47
Joana Fernandes	carwow	44	Will Webb	Green 4 Motor Company	47
John Glancy	EMaC	44	Elvita Nikolajeva	Green 4 Motor Company	47
Carlotta Hilberath	carwow	44			
Lottie Roberts	Direct Affinity Europe	44	Simon McLaughlin	Citygate Automotive	48
Mike Buckley	Direct Affinity Europe	44	Simon Poole	Citygate Automotive	48
Paul Flood	Direct Affinity Europe	44	Richard Eagell	Citygate Automotive	48
Phil Williams	Direct Affinity Europe	44	James Feehan	Citygate Automotive	48
Sam Gildert	Direct Affinity Europe	44	Marlon Bachan	Citygate Automotive	48
			Andrew Smith	Citygate Automotive	48
Richard Irving	MotoNovo Finance	45	Neelam Sharma	Citygate Automotive	48
Ellie Jayne Rider	MotoNovo Finance	45	Ellie Cohen	Citygate Automotive	48
Phil Jones	MotoNovo Finance	45	Gary Stagg	Citygate Automotive	48
Emily Cotton	MotoNovo Finance	45	Steve Shaw	Citygate Automotive	48

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Le Etta	Pearce	Dealer Auction	49	Preston	Rogers	Jaguar & Land Rover Financial Services	53
Dan	Boakes	Cox Automotive	49	Edward	Everitt	Jaguar & Land Rover Financial Services	53
Matt	King	NextGear Capital	49	Mark	Whelan	Jaguar & Land Rover Financial Services	53
Tom	Poole	NextGear Capital	49	Rick	Haines	Jaguar & Land Rover Financial Services	53
Monica	Sturley	Cox Automotive	49	David	Warriner	Jaguar & Land Rover Financial Services	53
Jason	Symes	Cox Automotive	49	Nigel	Staniland	Jaguar Land Rover	53
Rich	Price	Cox Automotive	49	Richard	Hathaway	Cambria Automobiles	53
Sarah	Marley	Dealer Auction	49	Nicky	Boyce	Sinclair Group	53
James	Smith	Modix	49	John	Manson-Kullin	Vertu Motors	53
Shaun	Harris	Codeweavers	49	Steve	Penman	Jardine Motor Group	53
Jake	Roden	Codeweavers	49				
Sarah	Alexander	Keyloop	50	Julia	Muir	Automotive 30% Club / Gaia Innovation	54
Jacqui	Barker	Keyloop	50	Lesley	Woolley	The IMI	54
Elliot	Benatar	Keyloop	50	Nicola	Gough	Bentley Motors	54
Mark	Betts	Keyloop	50	Penny	Weatherup	Volkswagen Group UK	54
Andy	Binns	Keyloop	50	Melissa	Cureton	Renault Retail Group	54
Adam	Couley	Keyloop	50	Sarnjit	Kaur	Cox Automotive International	54
Tom	Kilroy	Keyloop	50	Sharon	Ashcroft	TrustFord	54
Cameron	Wade	Keyloop	50	Annick	Jourdenais	LKQ Euro Car Parts	54
James	Walsh	Keyloop	50	Siobhan	Mckenzie	TrustFord	54
Ben	Whormsley	Keyloop	50	Kate	Muir	Automotive 30% Club / Gaia Innovation	54
Nick	Evans	Keyloop	51	Darren	Sinclair	iVendi	55
James	Fernandez	Keyloop	51	Jana	Jones	iVendi	55
Lawrence	Loughlin	Keyloop	51	Simon	Upton	ATG	55
Dylan	Mackenzie	Keyloop	51	Dan	Glenn	iVendi	55
Toni	Rellis	Keyloop	51	Tim	Smith	ATG	55
Pontus	Riska	Keyloop	51	Rob	Severs	iVendi	55
Chrissy	Rowe	Keyloop	51	Russell	White	iVendi	55
Jules	Simon-Williams	Keyloop	51	Mark	Busby	Hendy Group	55
Graham	Stokes	Keyloop	51	James	Tew	iVendi	55
Matt	Watts	Keyloop	51	Louise	Bullock	iVendi	55
John	Hogan	RWA Automotive	52	Mike	Edwards	AutoProtect Group	56
Paul	Keatley	AutoTrader	52	Stephen	McCombe	AutoProtect Group	56
Chris	Wiseman	Wessex Garages	52	Angela	Curtiss	AutoProtect Group	56
Pete	Parker	Birchwood Group	52	Tony	Dickson	AutoProtect Group	56
Martin	Lumbard	Birchwood Group	52	Tara	Williams	AutoProtect Group	56
Ian	Harrison	John Clark Motor Group	52	Rhys	Diment	Mon Motors Group	56
Conall	Lavery	RWA Automotive	52	Ed	Ellis	Sinclair Group	56
Neil	Murphy	RWA Automotive	52	David	Padilla	Pendragon	56
Annette	Lawlor	RWA Automotive	52	Andrew	McIntosh	Eastern Western Motor Group	56
Beth	Isaacs	RWA Automotive	52	Clare	Freemantle	Harwoods Group	56

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Name	Company	Table No.	Name	Company	Table No.
Adam McCullagh	Jardine Motors - JLR Wolverhampton	57	Geoffrey Page-Morris	CitNOW Group	61
John Steele	Jardine Motors - JLR Wolverhampton	57	Alistair Horsburgh	CitNOW Group	61
James Wallis	Jardine Motors - JLR Wolverhampton	57	Carol Fairchild	CitNOW Group	61
Andrew Mountford	Jardine Motors - JLR Wolverhampton	57	Gordon Grant	CitNOW Group	61
Paul Meredith	Jardine Motors - JLR Wolverhampton	57	Callum Wood	CitNOW Group	61
John Padley	Jardine Motors - JLR Wolverhampton	57	Oliver Parsons	CitNOW Group	61
David Cowdell-Smith	Jardine Motors - JLR Wolverhampton	57	Chris Gray	Auto Imaging	61
Emilie Thomson	Jardine Motors - JLR Wolverhampton	57	Richard Robinson	RTC	61
Victoria Gold	Jardine Motors - JLR Wolverhampton	57	Alistair Jeff	CitNOW Group	61
Dawn Brown	Jardine Motors - JLR Wolverhampton	57	Claire Nicoll	CitNOW Group	61
Tony Doal	eBay Motors Group	58	Dave Dickson	Enterprise	62
Iain Toomer	eBay Motors Group	58	James Titchener	Enterprise	62
Dan Broyd	Dinnages	58	Paul Lacey	Group 1 Auto	62
Rod Hollebhone	Dinnages	58	Chris Brown	Enterprise	62
Jade Walton	FOW	58	Nicky James	Enterprise	62
Ben Mills	FOW	58	Paul Bonner	Vertu Motors	62
Jill Gourlay	Peter Vardy	58	Guy Brooks	Enterprise	62
Stuart Gould	Peter Vardy	58	Paul Needham	Enterprise	62
Naomi Carpenter	Vertu	58	Pete Rich	Enterprise	62
Fahmy Kayira	Vertu	58	Joe Walsh	Enterprise	62
George Ashford	Inchcape UK	59	Natalina Sutherland	Lookers	63
Joe Gayson	Inchcape JLR Norwich	59	Keith Caddick	Lookers	63
Simon Priest	Porsche Portsmouth (Inchcape)	59	Rob Dier	Lookers	63
Paul Darch	Inchcape Mercedes-Benz Liverpool	59	Grant McDowell	Lookers	63
John Stubbs	Inchcape Toyota Basingstoke	59	Jake Krebs	Lookers	63
Chris Jones	Inchcape VW Exeter	59	Adam Devoy	Lookers	63
James Clark	Porsche Portsmouth (Inchcape)	59	Matt Clark	Lookers	63
Dave Graham	Inchcape UK	59	Mark Brandom	Lookers	63
Jim Robertson	Inchcape UK	59	Martin Reay	Lookers	63
Paul Beazley	Inchcape VW Exeter	59	Fiona Mills	Lookers	63
Tanisha Austen	Armchair Marketing	60	Stuart Mustoe	TrustFord	64
Lee Manning	Armchair Marketing	60	John Leeman	TrustFord	64
Vicky Hart	Hendy	60	Glen Kenington	TrustFord	64
Andy Whitehair	Autofinity	60	Becki Robertson	TrustFord	64
David Stevenson	Autofinity	60	Julia Greenhough	TrustFord	64
Lucy Tugby	Motors.co.uk & eBay Motors Group	60	Andy Pocock	TrustFord	64
Joel Combes	Lawgistics	60	Stuart Cresswell	TrustFord	64
Neil Smith	Motorvait	60	Michael Darnell	TrustFord	64
Stephen Callender	Wedlake Bell	60	Aliscia Burrows	TrustFord	64
Charlotte Page	Arbury Motor Group	60	Mark Wilkie	TrustFord	64

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Name	Company	Table No.	Name	Company	Table No.
Daniel Briggs	Motorfinity Group	65	Mary Rodger	Harwoods	69
Dean Skiba	Motorfinity Group	65	Keon Mendoza	Harwoods	69
Sharon Kirk	Motorfinity Group	65	Schoubert Mputa	Harwoods	69
Matt Potts	Motorfinity Group	65	Ben Green	Harwoods	69
Lucy Smith	Motorfinity Group	65			
Amy Johnson	Motorfinity Group	65	Trevor Munro	Automotive Transformation Group	70
Cameron Jones	Motorfinity Group	65	Richard Johnston	Automotive Transformation Group	70
Leanne Cooper	Motorfinity Group	65	Andy Smith	Automotive Transformation Group	70
Lewis Parker	Motorfinity Group	65	Toby Hughes	Automotive Transformation Group	70
Nicola Shaw	Motorfinity Group	65	Elina Karppinen	Renault Retail Group	70
			Paula Kemp	Birchwood Group	70
Jeremy Evans	Marketing Delivery	66	Ben Athow	Norton Way	70
Jon Robbins	Dick Lovett	66	Jonathan Royle	RRG Group	70
Sara Crosbie	Marketing Delivery	66	Matt Brown	Allen Motor Group	70
Keith Jackman	Sandown	66	Darren Bennett	Vospers	70
Claire Summerton	Marketing Delivery	66			
John Loose	Trenton	66	Nick Golding	AutoComms Solutions	71
Andrew Woodhall	Trenton	66	Ingram Sanders	AutoComms Solutions	71
Gee Moor	Marketing Delivery	66	Nick Salt	AutoComms Solutions	71
Jon Sheard	ADS	66	Andy Bruce	Fleet Alliance	71
Mark Bassford	ADS	66	Nigel McMinn	Fleet Alliance	71
Kate Hannam	What Car?	67	Philip Stevens	Barretts	71
Ed Wild	What Car?	67	Samanta Kmito	Barretts	71
Jim Lewis	What Car?	67			
Luke Teachen	Autocar Business	67	Martin Gray	CUPRA UK	71
			Carla Wallace	CUPRA UK	71
Jon Morgan	IN'n'OUT Autocentres	67	Steve Hopkins	CUPRA UK	71
Kevin Miller	IN'n'OUT Autocentres	67			
Les Spillman	IN'n'OUT Autocentres	67	Gary Church	Peter Cooper Motor Group	71
Phil Page	IN'n'OUT Autocentres	67	Stuart Hodge	Y2Change Ltd	71
Leigh McAvoy	Lm Motor Company / Lm Motor Clinic	67	John O'Donnell	EMaC	72
Noemaan Butt	Lm Motor Company / Lm motor clinic	67	Liam Finney	EMaC	72
Andrew Gilbey	Lm Motor Company / Lm Motor Clinic	67	Serkan Obuz	EMaC	72
Raymund Shields	Lm Motor Company / Lm Motor Clinic	67	Mike Foster	EMaC	72
			Rebecca Fowles	EMaC	72
Guests of	BDO LLP	68	Emma Sidley-Wiltshaw	EMaC	72
			Ross Brandrick	EMaC	72
Emma Norfolk	Harwoods	69	Matthew Blake	Toyota GB	72
Archie Harwood	Harwoods	69	Yvonne Holden	BMW UK	72
Jon Wakefield	Harwoods	69	Andrew Hall	CarShop	72
Sonia Hobbs	Harwoods	69			
Leigh Manktelow	Harwoods	69	Russell Borrie	Arnold Clark	73
James Carroll	Harwoods	69	John Clark	Arnold Clark	73
			Carol Henry	Arnold Clark	73

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Scott Grant	Arnold Clark	73	Steve Hoare	Roadworthy Bristol	77
Gavin Forbes	Arnold Clark	73	Ali Hoare	Roadworthy Bristol	77
Karen McLellan	Arnold Clark	73	Kelly Feltham	Roadworthy Bristol	77
Lynne McBurney	Arnold Clark	73			
Lee-Ann Edison	Arnold Clark	73	Martin Franks	RWA Automotive	77
Beth Jones	Arnold Clark	73	Laura Murphy	RWA Automotive	77
Will Hargreaves	Arnold Clark	73	Paul Counter	RWA Automotive	77
Gary Edwards	TotalEnergies Marketing UK	74	Rish Channa	Rygor Commercials	77
Jack Churms	TotalEnergies Marketing UK	74	Sean Joyce	Rygor Commercials	77
Ross Murdoch	TotalEnergies Marketing UK	74			
Peter Johnson	BERRY BMW	74	Guests of	Close Brothers Motor Finance	78
David Fellowes	BERRY BMW	74			
Andrew Boyle	Johnsons	74	Ben Archer	Arbury Motor Group	79
Bob Smith	Ancaster Group	74	Scott Stenning	Arbury Motor Group	79
Simon Strickson	Ancaster Group	74	Garry Beardmore	Arbury Motor Group	79
Chris Lynch	Howards Group	74	Will Shakesheff	Arbury Motor Group	79
Chris Lee	Howards Group	74	James Mackay	Arbury Motor Group	79
			Phil Yarnold	Arbury Motor Group	79
			Paul Goodwin	Arbury Motor Group	79
Jonathan Levey	AutoGlym	75	Beth McGarry	Arbury Motor Group	79
Aimee Osmond	AutoGlym	75	Jenny Stenning	Arbury Motor Group	79
Nigel Prouten	AutoGlym	75	Phil Titchmarsh	Arbury Motor Group	79
Anna Houldsworth	AutoGlym	75			
Robert Dodson	Sytner	75	Tony Sciascia	Celtic Subaru and Mitsubishi	80
Chris Moorhouse	Sytner	75	Dominic Castle	Celtic Subaru and Mitsubishi	80
Matthew Lane	Sytner	75			
Jo Andrews	Sytner	75	James Wilson	Motorway	80
Jay Rogerson	Sytner	75	Russell Knight	Motorway	80
Craig Poulter	Sytner	75			
			Stuart Miller	S & R Miller	80
Gareth Williams	Hatfields	76	Rachael Miller	S & R Miller	80
Craig Petty	Hatfields	76	Ryan Williamson	S & R Miller	80
Mike Parry	Hatfields	76	Badar Patel	S & R Miller	80
Jay Grant	Hatfields	76	Lisa Hamilton	S & R Miller	80
Sarah Jones	Hatfields	76	Jack Barnes	S & R Miller	80
Marcus Crocker	Hatfields	76			
Martin Brown	Hatfields	76	James Hoile	Tracker Network UK	80
Terry Clarke	Hatfields	76	Sam Beckenham	Tracker Network UK	80
Tim Bush	Hatfields	76			
Alun Davies	Hatfields	76	Melvin Rogers	Sytner Group	81
			Francesca Summers	Sytner Group	81
Paul Withers	Mazda Motors UK	77	Emma Spedding	Sytner Group	81
Rachel Glover	Mazda Motors UK	77	Jodie Williams	Sytner Group	81
			Simon Gravelle-Eagles	Sytner Group	81
			Jack Jones	Sytner Group	81

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Michael Holt	Sytner Group	81	Jacqui Kavanagh	Trinity Edge Solutions	85
Fiona Cottle	Sytner Group	81	Richard Kenyon	Trinity Edge Solutions	85
Leanne McLean	Sytner Group	81			
Georgina Olsen	Sytner Group	81	Stuart Hood	Graypaul Birmingham	86
			George Matanovic	Graypaul Birmingham	86
Steve Freeman	MHA MacIntyre Hudson	82	Daniel Hobson	Graypaul Birmingham	86
Brett Hague	Mazda Motors UK	82	Lois Taylor	Graypaul Birmingham	86
Laura Brailey	Mazda Motors UK	82	Andy Gibbs	Graypaul Birmingham	86
Jeremy Thomson	Mazda Motors UK	82	Aleaxandra Mills	Graypaul Birmingham	86
Alastair Cassels	MHA MacIntyre Hudson	82	Ellen Sanders	Graypaul Birmingham	86
Paul Buddin	Cambria Automobiles	82	Russell Sheppard	Graypaul Birmingham	86
Stephanie Bostock	Sandicliffe	82	Louise Cullwick	Graypaul Birmingham	86
Tim Holden	Sandicliffe	82	Darryl Hubball	Graypaul Birmingham	86
Robert Butler	MHA MacIntyre Hudson	82			
			Kieran Nizzer	Holdcroft Motor Group	87
John Hammond	Assured Group	83	Katie Shannon	Holdcroft Motor Group	87
Lucy Goodman	Assured Group	83	Samantha Bellingham	Holdcroft Motor Group	87
			Adam Welch	Holdcroft Motor Group	87
Toby Frost	Frosts Cars	83	Emma Pickering	Direct Affinity Europe	87
Robert Robinson	Frosts Cars	83	Harry Boardman	Rhino Group	87
			Mariam Aslam-Digger	Rhino Group	87
Laura King	Honda UK	83	Granit Zeneli	Rhino Group	87
			Lee Higgins	Rhino Group	87
Adam Weeks	NFDA	83	Will Sproston	CITNOW Group	87
Phil Clay	Chapelhosue	84	Andy Donaldson	MGS – Marque Group Solutions	88
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Kate Howdon	eStar Truck & Van	84	Chris Marsland	MGS – Marque Group Solutions	88
Caroline Burnell	eStar Truck & Van	84	Karl Davies	MGS – Marque Group Solutions	88
			Tom Lovatt-Moore	MGS – Marque Group Solutions	88
Mike Thompson	Leasing Options	84	Michelle Connor	MGS – Marque Group Solutions	88
Simon Leake	Drivalia	84	Alan Coates	MGS – Marque Group Solutions	88
Guests of	Leasing Options	84	Andy Parsons	MGS – Marque Group Solutions	88
			Mark Singleton	MGS – Marque Group Solutions	88
Paul Ward	Shelbourne Motors	84	Chris Boothby	MGS – Marque Group Solutions	88
Richard Ward	Shelbourne Motors	84			
Caroline Willis	Shelbourne Motors	84	Rob Keenan	Drive Motor Retail	89
Ronan Marshall	Shelbourne Motors	84	Stuart Harrison	Drive Motor Retail	89
			Sarah Ferrari	Drive Motor Retail	89
Kate Howard	AM Events	85	Emily Mead	Drive Motor Retail	89
Sandra Evitt	AM Events	85	Marcus Popham	Drive Motor Retail	89
Charlotte Stevens	AM Events	85	Paul Pritchard	Drive Motor Retail	89
Jane Hill	AM Events	85	Dee Harrison	Drive Motor Retail	89
Rachael Partington	AM Events	85	Sue Quinn	Drive Motor Retail	89
Paul Barke	AM Events	85	Steve Bessex	Drive Motor Retail	89
Lottie Witham	AM Events	85	Joan Bessex	Drive Motor Retail	89
Hayley Bradshaw	AM Events	85			

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